

REQUEST FOR PROPOSALS: Removal of S/V *Galliano* Monterey Bay National Marine Sanctuary



Implementation Period

Approximately August 18 through December 31, 2025.

Application Package Due

~~Monday July 21, 2025
11:59 PM Pacific Day Time~~

**Monday July 28, 2025
11:59 PM Pacific Day Time**

OVERVIEW

Purpose

In 2023, the National Marine Sanctuary Foundation, the chief non-profit partner to America's National Marine Sanctuary System, was awarded a grant from the National Oceanic and Atmospheric Administration (NOAA) Marine Debris Program with funding through the Bipartisan Infrastructure Law to support "High-Impact and Large Marine Debris Removal throughout the National Marine Sanctuary System." Large marine debris that will be removed consists of abandoned and derelict vessels, derelict fishing gear, and other large items, including vessels and large debris in Monterey Bay National Marine Sanctuary.

Project Background

Monterey Bay National Marine Sanctuary (NMS) comprises over 6,000 square miles of marine habitat in Central California that contains extensive kelp forests, one of North America's largest underwater canyons, and closes-to-shore deep ocean environments. These habitats harbor an incredible variety of marine life, including 36 species of marine mammals, more than 180 species of seabirds and shorebirds, at least 525 species of fish, and an abundance of invertebrates and algae. Visitors and residents enjoy the sanctuary for diving, fishing, surfing, boating, research, whale watching, and many other recreational and commercial activities.

In 2021, the S/V *Galliano*, a 27' sailing vessel, sank near Terrace Point off Santa Cruz within Monterey Bay National Marine Sanctuary. This vessel is scheduled for removal as part of the Foundation's high-impact and large-scale marine debris removal efforts. The current location and depth are known and listed in the appropriate section below, however the condition of the vessel is unknown. Details are provided in the Vessel Specification section of this Request for Proposals.

Need

The National Marine Sanctuary Foundation (the Foundation), in partnership with the National Oceanic and Atmospheric Administration (NOAA) Marine Debris Program and Monterey Bay National Marine Sanctuary, requires support for marine salvage work to remove the S/V *Galliano*, a 27' sailing vessel that sank in 2021 near Terrace Point off Santa Cruz within Monterey Bay NMS.

In June 2025, a survey was conducted to determine the current location and condition of the vessel. The survey findings are included in Exhibit A.

FUNDING AVAILABILITY

Funding for this project is provided by a grant from the National Oceanic and Atmospheric Administration (NOAA) Marine Debris Program Award Number NA23NOS9990089. The contractor, and subcontractors, are required to comply with all provisions as set forth in [2 CFR 200](#) while providing goods and services under contract.

Except as otherwise specified herein, the contractor shall furnish the personnel, materials, equipment, and services, and otherwise complete all activities necessary for and incidental to completion of this Statement of Work. A detailed budget that includes specific costs is required. Subcontractor costs should be broken out separately with detail provided to support those costs. See budget requirements under the Proposal Elements and Evaluation Criteria sections of the Request for Proposals.

SCOPE OF WORK

Deliverables

The scope of work shall include all phases of planning, removal, and disposal including (1) removal/salvage plan development and approvals, (2) mobilization, (3) removal, (4) disposal, (5) demobilization, (6) closeout.

- *Removal/salvage plan development*, as used in this contract includes, but is not limited to,

collaboration with the Foundation and partners including NOAA to finalize a salvage plan. Contractors will be required to create and implement Spill Prevention Containment and Cleanup Plans (SPCC) to prevent releases of hazardous materials. A pre-removal survey assessment may be necessary for the development of a salvage plan.

- *Mobilization*, as used in this contract includes, but is not limited to, the establishment of all off-shore operations.
- *Removal*, as used in this contract includes, but is not limited to, the operations for full removal of wreck and associated debris of S/V *Galliano*.
- *Disposal*, as used in this contract includes, but is not limited to, any testing, abatement, deconstruction, and land based disposal of S/V *Galliano*.
- *Demobilization*, as used in this contract includes, but is not limited to, removal of all operations, including equipment and gear, from work locations.
- *Closeout*, as used in this contract includes, but is not limited to documentation of completed work which should contain pre- and post-bathymetric survey and/or GIS-linked underwater photography, or other forms of underwater imagery. Please specify the proposed method in the proposal. Provide disposal records that include the name and location of the disposal site, the volume/weight, and scale record.

Vessel Specifications and Condition

Vessel Description: Ericson 27; CF7461FG. Fiberglass with balsa cored deck; lead ballast; approximately 100 feet deep.

Images of S/V Galliano



Target Location

See Exhibit A- Survey Results

Technical Requirements & Capabilities

Labor and Equipment

The Contractor shall supply all labor, materials, tooling, engineering, dive and salvage equipment, and land transport for disposal as needed to complete the work.

Skills and Experience

The Contractor must possess skill and experience with use of vessel/barge/winch/crane operations (as needed) and use of slings/airbags to lift objects as necessary to conduct salvage & transport debris. In addition, experience in use of hand tools underwater (non pneumatic) if needed to recover vessel parts/debris.

Spill Response and Containment

The Contractor must ensure the containment of fuel leaks and have oil spill response equipment such as boom and absorbent pads on-site during salvage operations. Proposals should include Spill Prevention Containment and Cleanup Plans (SPCC) to prevent releases of hazardous materials.

Insurance and Liabilities

Contractors will, at their own expense, provide and maintain all necessary insurances during the entire performance of the project and provide certificates of insurance to the Foundation. Coverage limits include Workers Compensation and Employer Liability and Commercial General Liability, including Maritime Liability, coverages of \$1,000,000.

Compliance

The Contractor shall follow all directives and regulations outlined by the Foundation and Monterey Bay NMS, including terms and conditions of all permits, and will comply with all applicable Federal and state safety and health standards and regulations applicable to this work, including but not limited to the Occupational Safety and Health (OSHA) Act, 29 U.S.C. 651§ et seq. To the extent the Contractor relies on sub-contractors in executing this work, the Contractor will have sole responsibility for ensuring the sub-contractors are qualified, appropriately trained and outfitted, and comply with all applicable safety and health standards and regulations.

Permitting & Certifications

The Foundation shall be responsible for securing all permits.

All aspects of Contractor's salvage plan must be approved by the Foundation, Monterey Bay National Marine Sanctuary, and potentially other agencies as required.

Salvage plans must include compliance with Best Management Practices, as provided by the Foundation and patterns, for operations in the vicinity of marine wildlife and for water quality protection, including , efforts made to fully pump out and collect all hazardous liquids, including fuels, oils and lubricants.

Applicants must have proper certifications for conducting salvage operations.

ELIGIBILITY

Applicants must have a proven track record of doing similar salvage projects and have the technical ability to complete the project within the provided budget.

By submitting an offer in response to this RFP, the offeror certifies that it and its principal officers are not debarred, suspended, or otherwise considered ineligible for an award by the U.S.

Government. The Foundation will not award a contract to any firm that is debarred, suspended, or considered to be ineligible by the U.S. Government.

HOW TO APPLY

Application packages should be submitted by 11:59 PM Pacific Daylight Time on July 21, 2025.

Please submit your application package to the Foundation through C-STAAR – the Foundation’s Collaborative System for Tracking Activities, Awards, and Reporting – using the following link: [C-STAAR](#).

You will need to register your organization to begin your submission. You can find registration steps and instructions [here](#).

Once you have set up your organization profile, navigate to the applicant home page (you can always access the homepage by clicking the “Applicant Homepage” button in the top right corner). You should then scroll down and click on active contract RFPs to find the **S/V Galliano Removal RFP**.

While you are registering your organization, there is an opportunity to add multiple contacts for the organization. Please add as many as you would like but know that this does not give them access to the applications you start or submit, nor does it give them access to the resultant contract that we will process in the system. If you would like multiple people to have access to the application and the fully executed copy of that contract, you will need to add them as an alternate contact on the application. Once you have started an application, towards the bottom, there is an opportunity to add financial contacts, the agreement signatory which is mandatory, and alternate contacts. We recommend adding at least 1 alternate contact so someone else has access to the contract in the system. Once you add an additional contact, whether it is an alternate contact, financial contact, or agreement signatory, they will be sent an email requesting that they accept the invitation to be an additional contact. Once the additional contacts accept the invitation and register in C-STAAR, their account will be tied to the organization, and they will have access to the application and the resultant contract as it goes through the execution process in the system.

Please direct all questions regarding the RFP and registering in C-STAAR to support@marinesanctuary.org with the email subject line: RFP QUESTION S/V Galliano Removal [Organization Name].

Proposal Elements

Applications should include the following elements

- A description of the company
- Technical expertise and capability requirements
 - Explanation of why you are qualified to complete this project including key personnel
- Project Description – Description of the salvage operations plan including:
 - Types of equipment required to remove debris including any surface support vessels, and if anchoring will be necessary.
 - Method of salvage, for example, float and lift, or strap and lift, and how that will be accomplished.
 - Proposed dates and duration of removal efforts.

- Any anticipated direct or indirect impacts of removal efforts on the sanctuary (i.e., any known hazardous or petroleum products and methods for mitigating any impacts or spills)
- BMPs or other mitigation methods that will be utilized to reduce impacts to sensitive species and critical habitats (cetaceans, marine mammals, seabirds)
- Subcontractors, if applicable,
- A detailed budget to include specific costs. Subcontractor costs should be broken out with detail provided to support those costs.
- Two or more examples of past work (*uploaded as attachments in the supplemental attachments section*); and
- Three references.
- Additional materials to support your proposal may be uploaded as attachments to your application in the supplemental attachments section.

REVIEW PROCESS

Evaluation Criteria

All applications will be screened for relevance and completeness and will then be evaluated based on the extent to which they meet the below criteria and how they are weighted. Proposals may be evaluated by technical experts outside of the collective representative agencies.

- Eligibility – as noted above, if the company is not eligible, your proposal will be removed and not graded;
- Qualifications– Experience and proven history of executing similar open ocean salvage jobs in similar conditions with positive outcomes. (*Total maximum of 10 points*)
- Requirements- Demonstrates ability to meet the requirements outlined in RFP. (*Total maximum 10 points*)
- Work Plan– thoroughness of project narrative, clear and feasible salvage plan and timeline, meets deliverables within required timelines. (*Total maximum of 15 points*)
- Budget - The budget includes details on specific costs and is reasonable. Subcontractor costs are broken out and detail provided. (*Total maximum of 10 points*)
- Overall pricing (*Total maximum 5 points*)

Review/Proposal Timeline

- RFP closes: July 21, 2025, 11:59 PM PDT
- Estimated Contract Start Date: August 18, 2025

ABOUT US

The [National Marine Sanctuary Foundation](#) was founded in 2000 by America's most influential ocean conservation leaders and works with communities and NOAA to conserve and expand these special places for a healthy ocean, coasts, and Great Lakes. Sanctuaries and monuments are our essential network of protected waters, owned by every American and championed by us.

Connected by currents, they sustain miraculous species, coastal communities, and our shared heritage. The Foundation is a leading voice for U.S.-protected waters, and our work extends from the ocean floor to the classroom to Capitol Hill. The Foundation supports a growing portfolio of Community Stewardship, Outreach, and Education programs aimed at providing students, educators, and lifelong learners with opportunities to explore and discover connections to the natural world, no matter where they live.

TERMS & CONDITIONS

This is a Request for Proposals only. Issuance of this RFP does not in any way obligate the Foundation to make an award or pay for costs incurred by potential offerors in the preparation and submission of an offer. In addition:

- (a) The Foundation may cancel RFP and not award;
- (b) The Foundation may reject any or all responses received;
- (c) Issuance of RFP does not constitute award commitment by The Foundation;
- (d) The Foundation reserves the right to disqualify any offer based on offeror failure to follow RFP instructions;
- (e) The Foundation will not compensate offerors for a response to RFP;
- (f) The Foundation reserves the right to issue an award based on an initial evaluation of offers without further discussion;
- (g) The Foundation may negotiate with short-listed offerors for their best and final offer;
- (h) The Foundation reserves the right to order additional quantities or units with the selected offeror;
- (i) The Foundation may reissue the solicitation or issue formal amendments revising the original RFP specifications and evaluation criteria before or after receipt of proposals;
- (j) The Foundation may modify the specifications without issuing a formal notice to all offerors when the revisions are immaterial to the scope of the RFP;
- (k) The Foundation reserves the right to waive minor proposal deficiencies that can be corrected prior to award determination to promote competition.