

RFP-2023-102
REQUEST FOR PROPOSALS:
Removal of S/V *Galiano* Monterey Bay National Marine Sanctuary
AMENDED 9/4/2024



Implementation Period

Approximately October 28, 2024 – April 30, 2025

Application Package Due

September 13, 2024
11:59 PM Pacific Daylight Time

OVERVIEW

Purpose

In 2023, the National Marine Sanctuary Foundation, the chief non-profit partner to America's National Marine Sanctuary System, was awarded a grant from the National Oceanic and Atmospheric Administration (NOAA) Marine Debris Program with funding through the Bipartisan Infrastructure Law to support "High-Impact and Large Marine Debris Removal throughout the National Marine Sanctuary System." Large marine debris that will be removed consists of abandoned and derelict vessels, derelict fishing gear, and other large items, including vessels and large debris in Monterey Bay National Marine Sanctuary.

Project Background

Monterey Bay National Marine Sanctuary comprises over 6,000 square miles of marine habitat in Central California that contains extensive kelp forests, one of North America's largest underwater canyons, and close-to-shore deep ocean environments. These habitats harbor an incredible variety of marine life, including 36 species of marine mammals, more than 180 species of seabirds and shorebirds, at least 525 species of fish, and an abundance of invertebrates and algae. Visitors and residents enjoy the sanctuary for diving, fishing, surfing, boating, research,

whale watching, and many other recreational and commercial activities.

In 2021, the *S/V Galiano*, a 27' sailing vessel, sank near Terrace Point off Santa Cruz within Monterey Bay National Marine Sanctuary. This vessel is scheduled for removal as part of the Foundation's high impact and large-scale marine debris removal efforts.

Need

The National Marine Sanctuary Foundation (the Foundation), in partnership with the NOAA Marine Debris Program and Monterey Bay National Marine Sanctuary, requires support for marine salvage work to remove the *S/V Galiano*, a 27' sailing vessel that sank in 2021 near Terrace Point off Santa Cruz within Monterey Bay NMS.

FUNDING AVAILABILITY

Except as otherwise specified herein, the contractor shall furnish the personnel, materials, equipment, and services, and otherwise complete all activities necessary for and incidental to completion of this Statement of Work. The budget shall not exceed \$220,000.

SCOPE OF WORK

Deliverables

The scope of work shall include all phases of planning, removal, and disposal including (1) pre-removal survey assessment, (2) removal/salvage plan development and approvals, (3) mobilization, (4) removal, (5) disposal, (6) demobilization, (7) closeout.

- *Pre-removal survey assessment*, as used in this contract includes, but is not limited to, use of remotely operated vehicles, gliders, side scan sonar, technical divers, or other means to assess the specific location and condition of *S/V Galiano* to support the development of a removal/salvage plan.
- *Removal/salvage plan development*, as used in this contract includes, but is not limited to, collaboration with the Foundation and partners including NOAA to finalize a salvage plan. Contractors will be required to create and implement Spill Prevention Containment and Cleanup Plans (SPCC) to prevent releases of hazardous materials.
- *Mobilization*, as used in this contract includes, but is not limited to, the establishment of all off- shore operations.
- *Removal*, as used in this contract includes, but is not limited to, the operations for full removal of wreck and associated debris of *S/V Galiano*.
- *Disposal*, as used in this contract includes, but is not limited to, any testing, abatement, deconstruction, and land-based disposal of *S/V Galiano*.
- *Demobilization*, as used in this contract includes, but is not limited to, removal of all operations, including equipment and gear, from work locations.
- *Closeout*, as used in this contract includes, but is not limited to documentation of completed work which should contain pre- and post-bathymetric survey and/or GIS-linked underwater photography, or other forms of underwater imagery. Please specify the proposed method in the proposal. Provide disposal records that include the name and location of the disposal site, the volume/weight, and scale record.

Project Specifications

Vessel Description: Ericson 27; CF7461FG. Fiberglass with balsa cored deck; lead ballast.

Images of S/V Galiano



Target Location

The vessel is located off Terrace Point, just outside of the Santa Cruz Harbor. The last known position for the vessel before it sunk was:

36 50 46.28 N

122 08 13.46 W

The depth is unknown. At last known location, depth was approximately 75 – 100 feet. No surveys have been conducted.

Labor and Equipment

The Contractor shall supply all labor, materials, tooling, engineering, dive and salvage equipment, and land transport for disposal as needed to complete the work.

Skills and Experience

The Contractor must possess skill and experience with the use of Dive/Sonar/ROV surveys to locate the target; use of vessel/barge/winch/crane operations (as needed) to conduct salvage & transport debris; and use of slings/airbags to lift objects. In addition, experience required in use of hand tools underwater (non-pneumatic) if needed to recover vessel parts/debris.

Spill Response and Containment

The Contractor must ensure the containment of fuel leaks and have oil spill response equipment such as boom and absorbent pads on-site during salvage operations. Proposals should include Spill Prevention Containment and Cleanup Plans (SPCC) to prevent releases of hazardous materials.

Insurance and Liabilities

Contractors will, at their own expense, provide and maintain all necessary insurances during the entire performance of the project and provide certificates of insurance to the Foundation.



Coverage limits include Workers Compensation and Employer Liability and Commercial General Liability, including Maritime Liability, coverages of \$1,000,000.

Compliance

The Contractor shall follow all directives and regulations outlined by the Foundation and Monterey Bay NMS, including terms and conditions of all permits, and will comply with all applicable Federal and state safety and health standards and regulations applicable to this work, including but not limited to the Occupational Safety and Health (OSHA) Act, 29 U.S.C. 651§ et seq. To the extent the Contractor relies on sub-contractors in executing this work, the Contractor will have sole responsibility for ensuring the sub-contractors are qualified, appropriately trained and outfitted, and comply with all applicable safety and health standards and regulations.

Permitting & Certifications

The Foundation will secure required permits. Work may not commence until all permitting requirements are met by the Foundation. The Foundation is currently in the process of securing required permits.

All aspects of Contractor's salvage plan must be approved by the Foundation, Monterey Bay National Marine Sanctuary, and potentially other agencies as required.

Applicants must have proper certifications for conducting salvage operations.

ELIGIBILITY

Applicants must have a proven track record of doing similar salvage projects and have the technical ability to complete the project within the provided budget.

By submitting an offer in response to this RFP, the offeror certifies that it and its principal officers are not debarred, suspended, or otherwise considered ineligible for an award by the U.S. Government. The Foundation will not award a contract to any firm that is debarred, suspended, or considered to be ineligible by the U.S. Government.

HOW TO APPLY

Application packages should be submitted by 11:59 PM Pacific Day Time on September 13, 2024.

Please submit your application package to the Foundation through C-STAAR – the Foundation's Collaborative System for Tracking Activities, Awards, and Reporting – using the following link: [C-STAAR](#).

You will need to register your organization to begin your submission. You can find registration steps and instructions [here](#).

While you are registering your organization, there is an opportunity to add multiple contacts for the organization. Please add more than one contact so more than one person has access to your contract(s)/submission(s) in the system. All contacts that are added to the organization profile will receive an email asking them to register in C-STAAR. Once the additional contacts register in

C-STAAR, their account will be tied to the organization, and they will have access to the organization's submissions in the system.

Once you have set up your organization profile, navigate to the applicant home page (you can always access the homepage by clicking the "Applicant Homepage" button in the top right corner). You should then scroll down and click "View Active Contract RFPs" to find the S/V Galiano Removal RFP.

Please direct all questions regarding the RFP and registering in C-STAAR to support@marinesanctuary.org with the email subject line: RFP QUESTION S/V Galiano Removal [Organization Name].

Proposal Elements

Proposals should include the below elements **which may be uploaded as attachments** as needed and appropriate.

1. A proposal narrative that includes
 - a. A description of the company with an explanation of why you are qualified to complete this project including key personnel,
 - b. A description of salvage operation plans including:
 - i. Details of any plans for initial surveys via divers, ROV or other operations to assess targets.
 - ii. Types of equipment required to remove debris including any surface support vessels, and if anchoring will be necessary.
 - iii. Method of salvage, for example, float and lift, or strap and lift, and how that will be accomplished.
 - iv. Proposed dates and duration of removal efforts.
 - v. Any anticipated direct or indirect impacts of removal efforts on the sanctuary (i.e., any known hazardous or petroleum products and methods for mitigating any impacts or spills)
 - vi. BMPs or other mitigation methods that will be utilized to reduce impacts to sensitive species and critical habitats (cetaceans, marine mammals, seabirds)
 - c. Subcontractors, if applicable,
 - d. Project timeline,
 - e. Regulatory compliance;
2. A detailed budget;
3. Two or more examples of past work; and
4. Three references.

All proposals must also include the following information:

- Company Name;
- Company's Person of Contact (POC) and title;
- The POC's email address;
- Company Address;
- Company Website;
- Company Phone Number; and
- Company Tax ID Number.

REVIEW PROCESS

Evaluation Criteria

All applications will be screened for relevance and completeness and will then be evaluated based on the extent to which they meet the below criteria and how they are weighted. Proposals may be evaluated by technical experts outside of the collective representative agencies.

Technical Criteria - Total 70 maximum points:

- Eligibility – as noted above, if the company is not eligible, your proposal will be removed and not graded;
- Qualifications– Experience and proven history of executing similar open ocean salvage jobs in similar conditions with positive outcomes. *(Total maximum of 20 points)*
- Requirements- Demonstrates ability to meet the requirements outlined in RFP. *(Total maximum 20 points)*
- Workplan- thoroughness of project narrative, clear and feasible salvage plan and timeline, meets deliverables within required timelines. *(Total maximum of 30 points)*

Financial Criteria- Total of 30 maximum points

- The budget includes detail on specifics costs and is reasonable. *(Total maximum of 20 points)*
- Overall pricing *(Total maximum 10 points)*

Review/Proposal Timeline

- RFP closes: September 13, 2024 at 11:59pm PDT
- Review/Negotiation period: September 16, 2024 - October 25
- Estimated Contract Start Date: October 28, 2024

ABOUT US

The [National Marine Sanctuary Foundation](#) was founded in 2000 by America's most influential ocean conservation leaders and works with communities and NOAA to conserve and expand these special places for a healthy ocean, coasts, and Great Lakes. Sanctuaries and monuments are our essential network of protected waters, owned by every American and championed by us. Connected by currents, they sustain miraculous species, coastal communities, and our shared heritage. The Foundation is a leading voice for U.S.-protected waters, and our work extends from the ocean floor to the classroom to Capitol Hill. The Foundation supports a growing portfolio of Community Stewardship, Outreach, and Education programs aimed at providing students, educators, and lifelong learners with opportunities to explore and discover connections to the natural world, no matter where they live.

TERMS & CONDITIONS

This is a Request for Proposals only. Issuance of this RFP does not in any way obligate the Foundation to make an award or pay for costs incurred by potential offerors in the preparation and submission of an offer. In addition:

- (a) The Foundation may cancel RFP and not award;
- (b) The Foundation may reject any or all responses received;
- (c) Issuance of RFP does not constitute award commitment by The Foundation;
- (d) The Foundation reserves the right to disqualify any offer based on offeror failure to follow RFP instructions;
- (e) The Foundation will not compensate offerors for a response to RFP;
- (f) The Foundation reserves the right to issue an award based on an initial evaluation of offers without further discussion;
- (g) The Foundation may negotiate with short-listed offerors for their best and final offer;
- (h) The Foundation reserves the right to order additional quantities or units with the selected offeror;
- (i) The Foundation may reissue the solicitation or issue formal amendments revising the original RFP specifications and evaluation criteria before or after receipt of proposals;
- (j) The Foundation may modify the specifications without issuing a formal notice to all offerors when the revisions are immaterial to the scope of the RFP;
- (l) The Foundation reserves the right to waive minor proposal deficiencies that can be corrected prior to award determination to promote competition.

Disclaimer

The National Marine Sanctuary Foundation is an equal opportunity provider that is committed to diversity and inclusion. We prohibit discrimination and harassment of any kind based on race, color, sex, religion, sexual orientation, national origin, disability, genetic information, pregnancy, or any other protected characteristic as outlined by federal, state, or local laws.