

AUDIT REPORT

FINANCIAL AND FEDERAL AWARD COMPLIANCE EXAMINATION

FOR THE YEAR ENDED DECEMBER 31, 2022

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FINANCIAL STATEMENTS



FOR THE YEAR ENDED DECEMBER 31, 2022 WITH SUMMARIZED FINANCIAL INFORMATION FOR 2021

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INDEPENDENT AUDITOR'S REPORT

To the Board of Trustees National Marine Sanctuary Foundation Silver Spring, Maryland

Opinion

We have audited the accompanying financial statements of the National Marine Sanctuary Foundation (the Foundation), which comprise the statement of financial position as of December 31, 2022, and the related statements of activities and change in net assets, functional expenses and cash flows for the year then ended, and the related notes to the financial statements.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Foundation as of December 31, 2022, and the change in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

Basis for Opinion

We conducted our audit in accordance with auditing standards generally accepted in the United States of America and *Government Auditing Standards*, issued by the Comptroller General of the United States. Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are required to be independent of the Foundation and to meet our other ethical responsibilities in accordance with the relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Responsibilities of Management for the Financial Statements

Management is responsible for the preparation and fair presentation of the financial statements in accordance with accounting principles generally accepted in the United States of America, and for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

In preparing the financial statements, management is required to evaluate whether there are conditions or events, considered in the aggregate, that raise substantial doubt about the Foundation's ability to continue as a going concern within one year after the date that the financial statements are available to be issued.

Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion.

4550 Montgomery Avenue · Suite 800 North · Bethesda, Maryland 20814 (301) 951-9090 · www.grfcpa.com Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards and *Government Auditing Standards* will always detect a material misstatement when it exists. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Misstatements, including omissions, are considered material if there is a substantial likelihood that, individually or in the aggregate, they would influence the judgment made by a reasonable user based on the financial statements.

In performing an audit in accordance with generally accepted auditing standards, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the amounts and disclosures in the financial statements.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Foundation's internal control. Accordingly, no such opinion is expressed.
- Evaluate the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluate the overall presentation of the financial statements.
- Conclude whether, in our judgment, there are conditions or events, considered in the aggregate, that raise substantial doubt about the Foundation's ability to continue as a going concern for a reasonable period of time.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit, significant audit findings, and certain internal control related matters that we identified during the audit.

Report on Summarized Comparative Information

We have previously audited the Foundation's 2021 financial statements, and we expressed an unmodified audit opinion on those audited financial statements in our report dated June 6, 2022. In our opinion, the summarized comparative information presented herein as of and for the year ended December 31, 2021, is consistent, in all material respects, with the audited financial statements from which it has been derived.

Supplementary Information

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The accompanying Schedule of Expenditures of Federal Awards on pages I-(19 - 20), as required by *Title 2 U.S. Code of Federal Regulations (CFR) Part 200, Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards (Uniform Guidance),* is presented for purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated, in all material respects, in relation to the financial statements as a whole.

Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated June 8, 2023, on our consideration of the Foundation's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Foundation's internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Foundation's internal control over financial reporting and compliance.

Gelman Kozenberg & Freedman

June 8, 2023

STATEMENT OF FINANCIAL POSITION AS OF DECEMBER 31, 2022 WITH SUMMARIZED FINANCIAL INFORMATION FOR 2021

ASSETS

	2022	2021		
CURRENT ASSETS				
Cash and cash equivalents Investments	\$ 2,180,161 4,103,400	\$ 3,012,496 5,206,643		
Accounts receivable	245,346	336,355		
Grants receivable	1,223,435	729,095		
Prepaid expenses	138,038	63,744		
Total current assets	7,890,380	9,348,333		
FIXED ASSETS				
Equipment	282,959	282,959		
Leasehold improvements	22,455	22,455		
Subtotal	305,414	305,414		
Less: Accumulated depreciation and amortization	<u>(251,109</u>)	(205,845)		
Net fixed assets	54,305	99,569		
OTHER ASSETS				
Right-of-use assets, net	2,340,409	2,769,775		
Deposits	23,793	22,005		
Total other assets	2,364,202	2,791,780		
TOTAL ASSETS	\$ <u>10,308,887</u>	\$ <u>12,239,682</u>		
LIABILITIES AND NET ASSETS				
CURRENT LIABILITIES				
Accounts payable and accrued expenses	\$ 1,426,493	\$ 925,775		
Accrued salaries and related benefits	429,864	385,148		
Deferred event revenue	37,800	-		
Refundable advances	70,500	-		
Operating lease liabilities	439,500	395,329		
Total current liabilities	2,404,157	1,706,252		
LONG-TERM LIABILITIES				
Operating lease liabilities, net of current portion	2,064,115	2,503,615		
Total liabilities	4,468,272	4,209,867		
NET ASSETS				
Without donor restrictions:				
Undesignated	510,930	661,742		
Board designated	1,880,076	4,263,880		
Total without donor restrictions	2,391,006	4,925,622		
With donor restrictions	3,449,609	3,104,193		
Total net assets	5,840,615	8,029,815		
TOTAL LIABILITIES AND NET ASSETS	\$ <u>10,308,887</u>	\$ <u>12,239,682</u>		

STATEMENT OF ACTIVITIES AND CHANGE IN NET ASSETS FOR THE YEAR ENDED DECEMBER 31, 2022 WITH SUMMARIZED FINANCIAL INFORMATION FOR 2021

	2022			2021
SUPPORT AND REVENUE	Without Donor Restrictions	With Donor Restrictions	Total	Total
Grants Contributions Contracts Events Investment (loss) income, net Miscellaneous revenue In-kind contributions Net assets released from donor restrictions	\$ 11,899,224 1,727,204 - 132,241 (887,621) 21,130 42,351 - 1,289,344	\$ 1,357,560 - 277,200 - - - (1,289,344)	\$ 13,256,784 1,727,204 277,200 132,241 (887,621) 21,130 42,351	\$ 9,527,873 1,827,890 - 22,512 391,136 19,543 - -
Total support and revenue	14,223,873	345,416	14,569,289	11,788,954
EXPENSES				
Program Services	13,335,838	<u> </u>	13,335,838	8,908,979
Supporting Services: Management and General Fundraising	2,587,709 <u>834,942</u>	-	2,587,709 <u>834,942</u>	1,932,096 <u>867,985</u>
Total supporting services	3,422,651		3,422,651	2,800,081
Total expenses	16,758,489		16,758,489	11,709,060
Change in net assets	(2,534,616)	345,416	(2,189,200)	79,894
Net assets at beginning of year	4,925,622	3,104,193	8,029,815	7,949,921
NET ASSETS AT END OF YEAR	\$ <u>2,391,006</u>	\$ <u>3,449,609</u>	\$ <u>5,840,615</u>	\$ <u>8,029,815</u>

STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED DECEMBER 31, 2022 WITH SUMMARIZD FINANCIAL INFORMATION FOR 2021

			2022		2021
	Supporting Services				
		Management	Total		
	Program	and	Supporting	Total	Total
	Services	General	Fundraising Services	Expenses	Expenses
Salaries	\$ 3,199,553	\$ 1,418,948	\$ 200,943 \$ 1,619,891	\$ 4,819,444	\$ 4,210,174
Payroll taxes and benefits	665,664	223,921	46,854 270,775	936,439	828,719
Accounting and audit	-	45,767	- 45,767	45,767	119,897
Advertising and promotion	27,254	292	48 340	27,594	10,834
Conferences, conventions and meetings	354,092	52,170	145,121 197,291	551,383	293,642
Consulting fees	1,429,262	296,287	327,084 623,371	2,052,633	1,500,013
Depreciation and amortization	42,644	2,619	- 2,619	45,263	52,562
Equipment, rental and maintenance	269,775	2,830	250 3,080	272,855	346,985
Exhibits and kiosks	815,012	-	8,020 8,020	823,032	381,228
Information technology	135,122	237,002	19,613 256,615	391,737	409,131
In-kind contributions	-	-	42,351 42,351	42,351	9,810
Insurance	4,475	17,218	- 17,218	21,693	20,243
Legal fees	3,642	27,647	1,980 29,627	33,269	13,461
Occupancy	399,165	152,205	- 152,205	551,370	444,602
Office expenses	412,347	15,502	3,880 19,382	431,729	217,469
Other expenses	282,249	43,128	12,122 55,250	337,499	260,726
Printing and reproduction	27,899	2,378	- 2,378	30,277	16,521
Subgrants	4,414,440	-	12,103 12,103	4,426,543	2,119,114
Travel	457,183	42,500	2,665 45,165	502,348	160,931
Vessel operations	158,542	-		158,542	120,077
Video/media production	237,518	7,295	11,908 19,203	256,721	172,921
TOTAL	<u>\$ 13,335,838</u>	\$ 2,587,709	<u>\$ 834,942</u> <u>\$ 3,422,651</u>	\$ 16,758,489	\$ 11,709,060

STATEMENT OF CASH FLOWS FOR THE YEAR ENDED DECEMBER 31, 2022 WITH SUMMARIZED FINANCIAL INFORMATION FOR 2021

	2022	2021	
CASH FLOWS FROM OPERATING ACTIVITIES			
Change in net assets	\$ (2,189,200)	\$ 79,894	
Adjustments to reconcile changes in net assets to net cash used by operating activities:			
Depreciation and amortization Unrealized loss (gain) on investments Realized loss (gain) on sales of investments Receipt of contributed securities Proceeds from the sale of contributed securities Amortization of right-of-use assets	45,264 1,137,982 75,938 (10,042) 10,149 429,366	52,562 (258,983) (9,727) (10,466) 10,602 (2,769,775)	
Decrease (increase) in: Accounts receivable Grants receivable Prepaid expenses Deposits	91,009 (494,340) (74,294) (1,788)	(240,676) (412,459) (4,562) (803)	
Increase (decrease) in: Accounts payable and accrued expenses Accrued salaries and related benefits Deferred event revenue Refundable advances Operating lease liability	500,718 44,716 37,800 70,500 (395,329)	552,108 71,325 - - 2,898,944	
Net cash used by operating activities	<u>(721,551</u>)	<u>(42,016</u>)	
CASH FLOWS FROM INVESTING ACTIVITIES			
Purchases of fixed assets Purchases of investments Proceeds from sales/maturities of investments	(326,299) 215,515	(22,455) (122,423) <u>118,674</u>	
Net cash used by investing activities	<u>(110,784</u>)	(26,204)	
Net decrease in cash and cash equivalents	(832,335)	(68,220)	
Cash and cash equivalents at beginning of year	3,012,496	3,080,716	
CASH AND CASH EQUIVALENTS AT END OF YEAR	\$ <u>2,180,161</u>	\$ <u>3,012,496</u>	
SCHEDULE OF NONCASH INVESTING AND FINANCING TRANSACTIONS:			
Right-of-Use Assets	\$ <u> </u>	\$ <u>3,023,599</u>	
Operating Lease Liabilities for Right-of-Use Assets	\$	\$ <u>3,046,054</u>	

NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2022

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES AND GENERAL INFORMATION

Organization -

The National Marine Sanctuary Foundation (the Foundation) is a not-for-profit organization, incorporated under the Nonprofit Corporation Act of the Michigan Corporation, Securities and Land Development Bureau on July 31, 2000, and is located in Silver Spring, Maryland. The Foundation is a leading voice for U.S. protected waters, working with communities to conserve and expand those special places for a healthy ocean, coasts, and Great Lakes. Working together, we safeguard species and the places they call home and preserve America's maritime resources.

Basis of presentation -

The accompanying financial statements are presented on the accrual basis of accounting, and in accordance with Financial Accounting Standards Board (FASB) Accounting Standards Update (ASU) 2016-14, *Presentation of Financial Statements of Not-for-Profit Entities*. As such, net assets are reported within two net asset classifications: without donor restrictions and with donor restrictions. Descriptions of the two net asset categories are as follows:

- Net Assets Without Donor Restrictions Net assets available for use in general operations and not subject to donor restrictions are recorded as "net assets without donor restrictions". Assets restricted solely through the actions of the Board are referred to as Board designated and are also reported as net assets without donor restrictions.
- Net Assets With Donor Restrictions Contributions restricted by donors are reported as increases in net assets without donor restrictions if the restrictions expire (that is, when a stipulated time restriction ends or purpose restriction is accomplished) in the reporting period in which the revenue is recognized. All other donor-restricted contributions are reported as increases in "net assets with donor restrictions", depending on the nature of the restrictions. When a restriction expires, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the Statement of Activities and Change in Net Assets as net assets released from donor restrictions.

The financial statements include certain prior year summarized comparative information in total but not by net asset class; such information does not include sufficient detail to constitute a presentation in conformity with generally accepted accounting principles. Accordingly, such information should be read in conjunction with the Foundation's financial statements for the year ended December 31, 2021, from which the summarized information was derived.

New accounting pronouncement adopted -

During the year ended December 31, 2022, the Foundation adopted ASU 2020-07, *Presentation and Disclosures by Not-for-Profit Entities for Contributed Nonfinancial Assets*, which improves generally accepted accounting principles in the United States (U.S. GAAP) by increasing the transparency of contributed nonfinancial assets for not-for-profit (NFP) entities through enhancements to presentation and disclosure. The amendments in this Update address certain stakeholders' concerns about the lack of transparency relating to the measurement of contributed nonfinancial assets recognized by NFPs, as well as the amount of those contributions used in a NFP's programs and other activities. The ASU was adopted retrospectively and did not change the recognition and measurement requirements for those contributed nonfinancial assets.

NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2022

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES AND GENERAL INFORMATION (Continued)

Cash and cash equivalents -

The Foundation considers all cash and other highly liquid investments with initial maturities of three months or less to be cash equivalents and excluding money market funds held by investment managers in the amounts of \$225,790 for the year ended December 31, 2022.

Bank deposit accounts are insured by the Federal Deposit Insurance Corporation (FDIC) up to a limit of \$250,000. At times during the year, the Foundation maintains cash balances in excess of the FDIC insurance limits. Management believes the risk in these situations to be minimal.

Investments -

Investments are recorded at their readily determinable fair value. Interest, dividends, unrealized and realized gains and losses are included in investment (loss) income, which is presented net of investment expenses paid to external investment advisor, in the Statement of Activities and Change in Net Assets.

Accounts and grants receivable -

Accounts and grants receivable are reported at their net realizable value, which approximates fair value. Management considers all amounts to be fully collectable within one year. Accordingly, an allowance for doubtful accounts has not been established.

Fixed assets -

The Foundation capitalizes all fixed asset expenditures over \$5,000 with a useful life of greater than one year. Fixed assets are depreciated using a three to five year straight line method. Exceptions include (1) equipment purchases funded through a short-duration grant may be expensed in full; and (2) equipment funded through a grant with fewer than five years available may be depreciated at an expedited rate. Depreciation is calculated and recorded on a monthly basis. All fixed asset expenditures under \$5,000 are expensed in the period purchased.

Depreciation and amortization expense during the year ended December 31, 2022 totaled \$45,264.

Income taxes -

The Foundation is exempt from Federal income taxes under Section 501(c)(3) of the Internal Revenue Code. Accordingly, no provision for income taxes has been made in the accompanying financial statements. The Foundation is not a private foundation.

Uncertain tax positions -

For the year ended December 31, 2022, the Foundation has documented its consideration of FASB ASC 740-10, *Income Taxes*, that provides guidance for reporting uncertainty in income taxes and has determined that no material uncertain tax positions qualify for either recognition or disclosure in the financial statements.

NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2022

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES AND GENERAL INFORMATION (Continued)

Grants and contributions -

The majority of the Foundation's revenue is received through grants and contributions from the U.S. Government, corporations, and other the Foundation entities. These awards are for various activities performed by the Foundation. Grants and contributions are recognized in the appropriate category of net assets in the period received.

The Foundation performs an analysis of the individual grant or contribution to determine if the revenue streams follow the contribution rules or if they should be recorded as an exchange transaction depending upon whether the transactions are deemed reciprocal or nonreciprocal under ASU 2018-08, Not-for-Profit Entities (Topic 958): *Clarifying the Scope and Accounting Guidance for Contributions Received and Contributions Made.*

For grants and contributions qualifying under the contribution rules, revenue is recognized upon notification of the award and satisfaction of all conditions, if applicable. Contributions and grants qualifying as contributions that are unconditional and have donor restrictions are recognized as "without donor restrictions" only to the extent of actual expenses incurred in compliance with the donor-imposed restrictions and satisfaction of time restrictions. Funds in excess of expenses incurred are shown as net assets with donor restrictions in the accompanying financial statements.

Contributions and grants qualifying as conditional contributions contain a right of return from obligation provision that limits the Foundation on how funds transferred should be spent. Additionally, a barrier is present that is related to the purpose of the agreement. Revenue is recognized when the condition or conditions on which they depend are substantially met. Most grant awards from the U.S. Government and other entities are for direct and indirect program costs. These transactions are nonreciprocal and classified as conditional and are therefore recognized as contributions when the revenue becomes unconditional.

The Foundation recognizes revenue for these conditional contributions when the related barrier has been overcome (generally, when qualifying expenditures are incurred). Funds received in advance of the incurrence of qualifying expenditures are recorded as refundable advances. For contributions and grants treated as contributions, the Foundation had approximately \$19,187,900 in unrecognized conditional awards as of December 31, 2022.

Events -

The Foundation recognizes revenue for events when the event occurs. Funds received in advance of an event are recorded as deferred event revenue on the accompanying Statement of Financial Position.

Use of estimates -

The preparation of the financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Accordingly, actual results could differ from those estimates.

NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2022

1. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES AND GENERAL INFORMATION (Continued)

Functional allocation of expenses -

The costs of providing the various programs and other activities have been summarized on a functional basis in the Statement of Activities and Change in Net Assets. Accordingly, certain costs have been allocated among the programs and supporting services benefited. Expenses directly attributed to a specific functional area of the Foundation are reported as direct expenses to the programmatic area and those expenses that benefit more than one function are allocated on a basis of actual time and effort.

Investment risks and uncertainties -

The Foundation invests in various investment securities. Investment securities are exposed to various risks such as interest rates, market and credit risks.

Due to the level of risk associated with certain investment securities, it is at least reasonably possible that changes in the values of investment securities will occur in the near term and that such changes could materially affect the amounts reported in the accompanying financial statements.

Reclassification -

Certain amounts in the prior year's financial statements have been reclassified to conform to the current year's presentation. The reclassifications are primarily due to separating the amortization of the right-of-use asset and the change in value of the operating lease liability on the Statement of Cash Flows.

Fair value measurement -

The Foundation follows the provisions of FASB ASC 820, *Fair Value Measurement*. FASB ASC 820 defines fair value, establishes a framework for measuring fair value, establishes a fair value hierarchy based on the quality of inputs (assumptions that market participants would use in pricing assets and liabilities, including assumptions about risk) used to measure fair value, and enhances disclosure requirements for fair value measurements.

The Foundation accounts for a significant portion of its financial instruments at fair value or considers fair value in their measurement.

New accounting pronouncement not yet adopted -

Accounting Standard Update (ASU) 2016-13, *Financial Instruments* – *Credit Losses* (Topic 326) replaces the incurred loss impairment methodology in current U.S. GAAP with a methodology that reflects expected credit losses and requires consideration of a broader range of reasonable and supportable information to inform credit loss estimates. The ASU is effective for the Foundation for the year ending December 31, 2023 The ASU can be applied at the beginning of the earliest period presented using a modified retrospective approach.

The Foundation plans to adopt the new ASU at the required implementation date and management is currently in the process of evaluating the adoption method and the impact of the new standard on its accompanying financial statements.

NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2022

2. INVESTMENTS

Investments consisted of the following as of December 31, 2022:

Money market funds Corporate and government bonds Equities Hedge funds and private equities	\$ 225,790 1,391,174 2,408,085 78,351
TOTAL INVESTMENTS	\$ <u>4,103,400</u>
Included in investment loss, net are the following:	
Interest and dividends Unrealized loss on investments Realized loss on sales of investments Investment management fees	\$ 504,625 (1,137,982) (75,938) <u>(178,326</u>)
TOTAL INVESTMENT LOSS, NET	\$ <u>(887,621</u>)

3. NET ASSETS WITHOUT RESTRICTIONS

As of December 31, 2022, net assets without donor restrictions have been designated by the Board of Trustees for the following purposes:

Operational Activities Fund, including Community	
Service Payment (CSP) Fund	\$ <u>1,880,076</u>

4. NET ASSETS WITH DONOR RESTRICTIONS

Net assets with donor restrictions consist of the following at December 31, 2022:

Subject to expenditure for specified purpose:	
American Samoa NMS Programs	\$ 938,419
Bo Li	64,342
Channel Islands Programs	10,485
California NMS Programs	93,119
Florida Keys NMS Programs	22,000
Florida Keys Buoy Program	26,400
Florida Keys Coral Restoration	545,498
Flower Garden Banks NMS Programs	182,071
Gray's Reef	610,214
Hawaiian Islands NMS Programs	95,376
Multiple programs	326,410
National Marine Sanctuary Conservation Program	164,247
Olympic Coast Capital Campaign	9,256
Sea Turtle Convention	71,518
Stellwagen Bank NMS Programs	 290,254
TOTAL NET ASSETS WITH DONOR RESTRICTIONS	\$ <u>3,449,609</u>

NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2022

5. NET ASSETS RELEASED FROM DONOR RESTRICTIONS

The following net assets with donor restrictions were released from donor restrictions by incurring expenses which satisfied the restricted purposes specified by the donors.

Purpose restrictions accomplished:	
American Samoa NMS Programs	\$ 177
Bo Li	577
Channel Islands Programs	250
California NMS Programs	162,501
Florida Keys NMS Programs	52,487
Florida Keys Coral Restoration	190,307
Flower Garden Banks NMS Programs	23,696
Gray's Reef	23,043
Hawaiian Islands NMS Programs	49,609
Monterey Bay NMS Program	105,005
Multiple programs	24,687
National Marine Sanctuary Conservation Program	326,158
Olympic Coast Capital Campaign	5,914
Sea Turtle Convention	127,590
Stellwagen Bank NMS Programs	 197,343
TOTAL NET ASSETS RELEASED FROM RESTRICTIONS	\$ 1,289,344

6. LIQUIDITY AND AVAILABILITY

Financial assets available for use for general expenditures within one year of the Statement of Financial Position date comprise the following at December 31, 2022:

Cash and cash equivalents	\$ 2,180,161
Investments	4,103,400
Accounts receivable	245,346
Grants receivable	1,223,435
Subtotal financial assets available within one year	7,752,342
Less: Donor restricted funds	(3,449,609)
Less: Board designated funds	(1,880,076)

FINANCIAL ASSETS AVAILABLE TO MEET CASH NEEDS FOR GENERAL EXPENDITURES WITHIN ONE YEAR <u>\$ 2,422,657</u>

The National Marine Sanctuary Foundation derives most of its revenue from grants awarded directly by agencies of the United States Government. These are annual commitments that the Foundation uses to support marine conservation programs. The Foundation has a policy to structure its financial assets to be available and liquid as its obligations become due.

In addition, the Board Designated Operational Activities Funds, which was \$1,880,076 as of December 31, 2022, is a fund that may be drawn down upon in the event of financial distress or an immediate liquidity need which results from events outside the typical life cycle and can convert financial assets to cash for settling financial liabilities.

NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2022

7. LEASE COMMITMENTS

The Foundation leases office space under a eight-year agreement, in Silver Spring, Maryland, which originated in April 2021. Base rent is \$151,220 per year, plus a proportionate share of expenses, increasing by a factor of 2.5% per year.

ASU 2019-01, *Leases* (Topic 842), changes the accounting treatment for operating leases by requiring recognition of a lease asset and lease liability at the present value of the lease payments in the Statement of Financial Position and disclosure of key information about leasing arrangements. The Foundation also elected the practical expedient that allows lessees to choose to not separate lease and non-lease components by class of underlying asset and are applying this expedient to all relevant asset classes. The Foundation adopted the package of practical expedients to not perform any lease reclassification, did not reevaluate embedded leases and did not reassess initial direct costs. As a result, the Foundation recorded a right-of-use asset in the amount of \$1,112,606 net of the landlord allowance of \$24,790. The Foundation recorded an operating lease liability in the amount of \$1,133,561 by calculating the present value using the discount rate of 1.69%.

The Foundation leases office space under a five-year agreement, in Hawaii, which originated in May 2021. Base rent is \$238,305 per year, plus a proportionate share of expenses. As a result the Foundation recorded a right-of-use asset in the amount of \$1,123,721, net of the landlord allowance of \$1,500. The Foundation recorded an operating lease liability in the amount of \$1,125,221 by calculating the present value using the discount rate of 1.63%.

The Foundation leases office space under a ten-year agreement, in Georgia, which originated in December 2021. Base rent is \$79,750 per year, plus a proportionate share of expenses, increasing by a factor of 3% per year. As a result the Foundation recorded a right-of-use asset in the amount of \$787,272. The Foundation recorded an operating lease liability in the amount of \$787,272 by calculating the present value using the discount rate of 1.43%.

The following is a schedule of the future minimum lease payments:

Year Ending December 31,

LONG-TERM PORTION	\$ <u>2,503,615</u>	
Less: Imputed interest	2,631,640 (128,025)	ļ
Thereafter	602,676	
2027	264,282	
2026	316,987	
2025	489,025	
2024	482,508	
2023	\$ 476,162	

Lease expense for the year ended December 31, 2022 was \$519,354 and is included in Occupancy in the accompanying Statement of Functional Expenses. As of December 31, 2022, the weighted-average remaining lease term and rate for the operating leases is 5.83 years and 4.86%, respectively.

NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2022

8. ECONOMIC DEPENDENCY

Approximately 82% of the Foundation's total support and revenue for the year ended December 31, 2022 was derived from grants awarded directly by agencies of the United States Government.

The Foundation has no reason to believe that relationships with these agencies will be discontinued in the foreseeable future. However, any interruption of these relationships (i.e., the failure to renew grant agreements or withholding of funds) would adversely affect the Foundation's ability to finance ongoing operations.

9. CONTINGENCY

The Foundation receives grants from various agencies of the United States Government. Such grants are subject to audit under the provisions of *Title 2 U.S. Code of Federal Regulations (CFR) Part 200 Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards (Uniform Guidance).* The ultimate determination of amounts received under the United States Government grants is based upon the allowance of costs reported to and accepted by the United States Government as a result of the audits.

Audits in accordance with the applicable provisions have been completed for all required fiscal years through 2022. Until such audits have been accepted by the United States Government, there exists a contingency to refund any amount received in excess of allowable costs. Management is of the opinion that no material liability will result from such audits.

10. CONTRIBUTED SERVICES AND MATERIALS

During the year ended December 31, 2022, the Foundation was the beneficiary of donated goods which allowed the Foundation to provide greater resources toward various programs. There were no donor-imposed restrictions associated with the in-kind contributions during the year ended December 31, 2022. Documentation used to support the value includes: a vendor invoice, letter signed by the donor attesting to the value, or a published catalog or web page with a similar item.

To properly reflect total program expenses, the following donations have been included in revenue and expense for the year ended December 31, 2022.

Auction Items

|--|

The following programs have benefited from these donated services:

Fundraising

\$<u>42,351</u>

11. FAIR VALUE MEASUREMENT

In accordance with FASB ASC 820, *Fair Value Measurement*, the Foundation has categorized its financial instruments, based on the priority of the inputs to the valuation technique, into a three-level fair value hierarchy.

NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2022

11. FAIR VALUE MEASUREMENT (Continued)

The fair value hierarchy gives the highest priority to quoted prices in active markets for identical assets or liabilities (Level 1) and the lowest priority to unobservable inputs (Level 3). If the inputs used to measure the financial instruments fall within different levels of hierarchy, the categorization is based on the lowest level input that is significant to the fair value measurement of the instrument. There were no changes in the valuation techniques during the year.

Investments recorded in the Statement of Financial Position are categorized based on the inputs to valuation techniques as follows:

Level 1. These are investments where values are based on unadjusted quoted prices for identical assets in an active market the Foundation has the ability to access.

Level 2. These are investments where values are based on quoted prices for similar instruments in active markets, quoted prices for identical or similar instruments in markets that are not active, or model-based valuation techniques that utilize inputs that are observable either directly or indirectly for substantially the full-term of the investments.

Level 3. These are investments where inputs to the valuation methodology are unobservable and significant to the fair value measurement.

Following is a description of the valuation methodology used for investments measured at fair value. There were no transfers between levels in the fair value hierarchy during the year ended December 31, 2022 and there are no changes in methodology. Transfers between levels are recorded at the end of the reporting period, if applicable.

- *Money Market Funds* Valued at the daily closing price as reported by the fund. The money market funds are open-end funds that are registered with the Securities and Exchange Commission (SEC). This funds are required to publish its daily net asset value (NAV) and to transact at that price. The money market funds are deemed to be actively traded.
- Corporate and Government Bonds Fair value is based upon current yields available on comparable securities of issuers with similar ratings, the security's terms and conditions, and interest rate and credit risk.
- *Equities* Valued at the closing price reported on the active market in which the individual securities or funds are traded. The Foundation uses NAV per share, or its equivalent, as a practical expedient. Certain alternative investments that are measured at fair value using NAV (or its equivalent) as a practical expedient have not been categorized in the fair value hierarchy; however, the fair value amounts presented in the tables are intended to permit reconciliation of the fair value hierarchy to the amounts presented in the accompanying Statement of Financial Position.
- Hedge Funds and Private Equities Do not have a readily determinable fair value. The fair values used are generally determined by the general partner or management of the entity and are based on appraisals or other estimates that require varying degrees of judgment. Inputs used in determining fair value may include the cost and recent activity concerning the underlying investments in the funds or partnerships.

NOTES TO FINANCIAL STATEMENTS DECEMBER 31, 2022

11. FAIR VALUE MEASUREMENT (Continued)

The table below summarizes, the investments measured at fair value on a recurring basis, by level within the fair value hierarchy and those invested and measured at NAV as a practical expedient as of December 31, 2022.

	Level 1	Level 2	Level 3	Total
Asset Class: Money market funds Corporate and government bonds Equities	\$ 225,790 	\$ 1,391,174 	\$ - - -	\$225,790 1,391,174 <u>2,408,085</u>
Total investments, at fair value	\$ <u>2,633,875</u>	\$ <u>1,391,174</u>	\$ <u> </u>	4,025,049
Alternative Investments: Hedge funds and private equities measured at NAV for practical				
expedient				78,351
TOTAL INVESTMENTS				\$ <u>4,103,400</u>

The hedge funds and private equities that were held by the Foundation at NAV had no uncalled commitments or restrictions with respect to liquidity as of December 31, 2022. These investments are organized as a Limited Partnership and its current underlying asset allocation is 61% public equities, 28% fixed income, 8% cash and 1.7% alternative. The managers of the funds have the flexibility to adjust their allocations accordingly.

12. RETIREMENT PLAN

The Foundation provides retirement benefits to its employees through a 403(b) plan (the Plan) covering all eligible employees. The Plan is funded by employee contributions, pursuant to a salary reduction agreement. Employer contributions are discretionary. The Foundation's contributions to the Plan for the year ended December 31, 2022 totaled \$101,287 and is included in payroll taxes and benefits in the accompanying Statement of Functional Expenses.

13. SUBSEQUENT EVENTS

In preparing these financial statements, the Foundation has evaluated events and transactions for potential recognition or disclosure through June 8, 2023, the date the financial statements were issued.

SUPPLEMENTAL INFORMATION

SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS FOR THE YEAR ENDED DECEMBER 31, 2022

Federal Granting Agency and Program Title	Pass-Through Identification Number	Assistance Listing Number	Passed Through to Subrecipients	Total Federal Expenditures
United States Department of Commerce -				
National Oceanic and Atmospheric Administration:				
Mission-Related Education Awards	N/A	11.008	\$-	\$ 28,720
Ocean Exploration	N/A	11.011	292,376	791,558
Marine Sanctuary Program	N/A	11.429	612,553	6,341,717
Unallied Management Projects	N/A	11.454	1,826,058	2,906,841
Marine Debris Program	N/A	11.999	-	182,491
Subtotal United States Department of Commerce -				
National Oceanic and Atmospheric Administration			2,730,987	10,251,327
United States Department of the Interior - Fish and Wildlife Service:				
Marine Turtle Conservation Fund	N/A	15.645		44,184
Subtotal United States Department of the Interior - Fish and Wildlife Service				44,184
National Fish and Wildlife Foundation:				
Building Resilience through Community Stewardship of Coral Reefs	69525	11.473	1,389,275	1,457,513
Developing Capacity to Recycle Fishing Debris in The Florida Keys	72706	11.482	50,000	89,286
Subtotal National Fish and Wildlife Foundation			1,439,275	1,546,799
Environmental Protection Agency:				
Restoring Reefs	N/A	66.436		56,914
Subtotal Environmental Protection Agency				56,914
Subtotal United States Department of the Interior			1,439,275	1,647,897
TOTAL EXPENDITURES OF FEDERAL AWARDS			\$ 4,170,262	\$ 11,899,224

SCHEDULE OF EXPENDITURES OF FEDERAL AWARDS FOR THE YEAR ENDED DECEMBER 31, 2022

Note 1. Basis of Presentation

The accompanying Schedule of Expenditures of Federal Awards (the Schedule) includes the Federal award activity of the Foundation under programs of the United States Government for the year ended December 31, 2022. Information on the Schedule is presented in accordance with the requirements of *Title 2 U.S. Code of Federal Regulations Part 200, Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards (Uniform Guidance).* The Schedule presents only a selected portion of the operations of the Foundation; accordingly, it is not intended to and does not present the financial position, changes in net assets or cash flows of the Foundation.

Note 2. Summary of Significant Accounting Policies

Expenditures on the Schedule are reported on the accrual basis of accounting. Such expenditures are recognized following the cost principles contained in the Uniform Guidance, wherein certain types of expenditures are not allowable or are limited as to reimbursement. Negative amounts shown on the Schedule represent adjustments or credits made in the normal course of business to amounts reported as expenditures in prior years. The Foundation has elected to use the 10-percent de minimis indirect cost rate as allowed under the Uniform Guidance.

SCHEDULE OF FINDINGS AND QUESTIONED COSTS FOR THE YEAR ENDED DECEMBER 31, 2022

Section I - Summary of Auditor's Results

Financial Statements

 Type of auditor's report issued on whether the financial statements audited were prepared in accordance with GAAP on the accrual basis of accounting: 	<u>Unmodifiec</u>	1
2). Internal control over financial reporting:		
Material weakness(es) identified?	□ Yes	No
Significant deficiency(ies) identified?	☐ Yes	None Reported
3). Noncompliance material to financial statements noted?	☐ Yes	🗵 No
Federal Awards		
4). Internal control over major Federal programs:		
Material weakness(es) identified?	☐ Yes	🗵 No
Significant deficiency(ies) identified?	☐ Yes	X None Reported
5). Type of auditor's report issued on compliance for major Federal programs:	<u>Unmodified</u>	<u>I</u>
6). Any audit findings disclosed that are required to be reported in accordance with 2 CFR 200.516(a)?	☐ Yes	× No
7). Identification of major Federal programs:		
Program Title	As	sistance Listing Number
Unallied Management Projects Ocean Exploration		11.454 11.011
8). Dollar threshold used to distinguish between Type A and Type B programs:	<u>\$750,000</u>	

9). Auditee qualified as a low-risk auditee?

🛛 Yes 🗌 No

SCHEDULE OF FINDINGS AND QUESTIONED COSTS FOR THE YEAR ENDED DECEMBER 31, 2022

Section II - Financial Statement Findings

There were no reportable findings.

Section III - Federal Award Findings and Questioned Costs (2 CFR 200.516(a))

There were no reportable findings.

Section IV - Prior Year Findings and Questioned Costs With Current Year Status

There were no prior year reportable findings.



INDEPENDENT AUDITOR'S REPORT ON INTERNAL CONTROL OVER FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN ACCORDANCE WITH GOVERNMENT AUDITING STANDARDS

To the Board of Trustees National Marine Sanctuary Foundation Silver Spring, Maryland

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the financial statements of the National Marine Sanctuary Foundation (the Foundation) as of and for the year ended December 31, 2022, and the related notes to the financial statements, which collectively comprise the Foundation's basic financial statements, and have issued our report thereon dated June 8, 2023.

Report on Internal Control Over Financial Reporting

In planning and performing our audit of the financial statements, we considered the Foundation's internal control over financial reporting (internal control) as a basis for designing audit procedures that are appropriate in the circumstances, for the purpose of expressing our opinions on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Foundation's internal control. Accordingly, we do not express an opinion on the effectiveness of the Foundation's internal control.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the Foundation's financial statements will not be prevented, or detected and corrected on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control with a material basis severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit, we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

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Report on Compliance and Other Matters

As part of obtaining reasonable assurance about whether the Foundation's financial statements are free from material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the financial statements. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the entity's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the entity's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

Jelman Rozenberg & Freedman

June 8, 2023



INDEPENDENT AUDITOR'S REPORT ON COMPLIANCE FOR EACH MAJOR PROGRAM AND ON INTERNAL CONTROL OVER COMPLIANCE REQUIRED BY THE UNIFORM GUIDANCE

To the Board of Trustees National Marine Sanctuary Foundation Silver Spring, Maryland

Report on Compliance for Each Major Federal Program

Opinion on Each Major Federal Program

We have audited the National Marine Sanctuary Foundation's compliance with the types of compliance requirements identified as subject to audit in the OMB *Compliance Supplement* that could have a direct and material effect on each of the National Marine Sanctuary Foundation's major federal programs for the year ended December 31, 2022. The Foundation's major federal programs are identified in the summary of auditor's results section of the accompanying Schedule of Findings and Questioned Costs.

In our opinion, the Foundation complied, in all material respects, with the types of compliance requirements referred to above that could have a direct and material effect on each of its major federal programs for the year ended December 31, 2022.

Basis for Opinion on Each Major Federal Program

We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States; and the audit requirements of *Title 2 U.S. Code of Federal Regulations Part 200, Uniform Administrative Requirements, Cost Principles, and Audit Requirements for Federal Awards (Uniform Guidance).* Our responsibilities under those standards and the Uniform Guidance are further described in the Auditor's Responsibilities for the Audit of Compliance section of our report.

We are required to be independent of and to meet our other ethical responsibilities, in accordance with relevant ethical requirements relating to our audit. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion on compliance for each major Federal program. Our audit does not provide a legal determination of the Foundation's compliance with the compliance requirements referred to above.

Responsibilities of Management for Compliance

Management is responsible for compliance with the requirements referred to above and for the design, implementation, and maintenance of effective internal control over compliance with the requirements of laws, statutes, regulations, rules, and provisions of contracts or grant agreements applicable to the Foundation's Federal programs.

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Auditor's Responsibilities for the Audit of Compliance

Our objectives are to obtain reasonable assurance about whether material noncompliance with the compliance requirements referred to above occurred, whether due to fraud or error, and express an opinion on the Foundation's compliance based on our audit. Reasonable assurance is a high level of assurance but is not absolute assurance and therefore is not a guarantee that an audit conducted in accordance with generally accepted auditing standards, *Government Auditing Standards*, and the Uniform Guidance will always detect material noncompliance when it exists. The risk of not detecting material noncompliance resulting from fraud is higher than for that resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control. Noncompliance with the compliance requirements referred to above is considered material if there is a substantial likelihood that, individually or in the aggregate, it would influence the judgment made by a reasonable user of the report on compliance about the Foundation's compliance with the requirements of each major Federal program as a whole.

In performing an audit in accordance with generally accepted auditing standards, *Government Auditing Standards*, and the Uniform Guidance, we:

- Exercise professional judgment and maintain professional skepticism throughout the audit.
- Identify and assess the risks of material noncompliance, whether due to fraud or error, and design and perform audit procedures responsive to those risks. Such procedures include examining, on a test basis, evidence regarding the Foundation's compliance with the compliance requirements referred to above and performing such other procedures as we considered necessary in the circumstances.
- Obtain an understanding of the Foundation's internal control over compliance relevant to the audit in order to design audit procedures that are appropriate in the circumstances and to test and report on internal control over compliance in accordance with the Uniform Guidance, but not for the purpose of expressing an opinion on the effectiveness of the Foundation's internal control over compliance. Accordingly, no such opinion is expressed.

We are required to communicate with those charged with governance regarding, among other matters, the planned scope and timing of the audit and any significant deficiencies and material weaknesses in internal control over compliance that we identified during the audit.

Report on Internal Control over Compliance

A deficiency in internal control over compliance exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of a Federal program on a timely basis. A material weakness in internal control over compliance is a deficiency, or a combination of deficiencies, in internal control over compliance, such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of a Federal program will not be prevented, or detected and corrected, on a timely basis. A significant deficiency in internal control over compliance is a deficiency, or a combination of deficiency, or a combination of deficiencies, in internal control over compliance to ver compliance is a material weakness in internal control over compliance is a deficiency, or a combination of deficiencies, in internal control over compliance is a deficiency, or a combination of deficiencies, in internal control over compliance is a deficiency, or a combination of deficiencies, in internal control over compliance is a deficiency, or a combination of deficiencies, in internal control over compliance is a deficiency, or a combination of deficiencies, in internal control over compliance is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of a Federal program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the Auditor's Responsibilities for the Audit of Compliance section above and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies in internal control over compliance. Given these limitations, during our audit we did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses, as defined above. However, material weaknesses or significant deficiencies in internal control over compliance that we consider to be material weaknesses, as defined above. However, material weaknesses or significant deficiencies in internal control over compliance may exist that were not identified.

Our audit was not designed for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, no such opinion is expressed.

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of the Uniform Guidance. Accordingly, this report is not suitable for any other purpose.

Jelman Rozenberg & Freedman

June 8, 2023